

Seat No. : 01216

NF-123

November -2018

B.B.A., Sem.-V

CC-303 : Organisational Behaviour – 1

Time : 2:30 Hours]

[Max. Marks : 70

1. (A) Draw and discuss the forces affecting the nature of modern organisations. 14
- OR**
- (i) Discuss the objectives of organisational behaviour. 7
- (ii) What are the limitations of organisational behaviour? 7
- (B) Do as directed : (any four) 4
- (i) Define organisational behaviour?
- (ii) The base of custodial model of organisational behaviour is _____.
- (iii) _____ model of OB satisfies only primary or basic needs of employees. (autocratic, system)
- (iv) Leadership is an important aspect of supportive model of OB. (True/False)
- (v) Real pay is given to make adjustments with inflation and cost of living. (True/False)
- (vi) Incentives are _____ rewards. (profit sharing / gain sharing)
2. (A) Discuss the biographical characteristics influencing individual behaviour. 14
- OR**
- Write notes on :
- (i) Perception and selective perception 7
- (ii) Type A and Type B personality attributes influencing OB. 7
- (B) Do as directed : (any four) 4
- (i) Define Learning.
- (ii) Demotion is an illustration of Punishment. (True/False)
- (iii) Positive re-enforcement induces desirable / functional behaviour. (True/False).
- (iv) What is pro-active personality?
- (v) Organisational commitment is inversely related with employee turnover.
- (vi) What are emotions?

3. (A) Discuss the skills used in effective team building. 14
- OR**
- Write notes on :
- (i) Role identity and role perception 7
 - (ii) Problem-solving team 7
- (B) Do as directed : (any three) 3
- (i) Define a group.
 - (ii) State any two sources of status.
 - (iii) Ideas are accepted without criticism or justification in brain-storming. (True/False)
 - (iv) _____ teams are self-directed and self-controlled. (Self-managed, Virtual)
 - (v) _____ teams are highly dependent on technology.
4. (A) Define power. Discuss the bases of power and power tactics. 14
- OR**
- Write notes on :
- (i) Boundary less organisation 7
 - (ii) Limitations of organisational development 7
- (B) Do as directed : (any three) 3
- (i) Matrix organisation is based on expertise and specialization. (True/False)
 - (ii) Stages of change are _____, _____ and _____.
 - (iii) Participation in decision-making reduces resistance to change. (True/False)
 - (iv) What is organisational development ?
 - (v) State the different types of resistance to change.
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