

Seat No. : \_\_\_\_\_

# AR-101

April-2022

BBA, Sem.-IV

CC-212 : Economics

(Managerial Economics-II)

Time : 2 Hours]

[Max. Marks : 50

- Instructions :**
- (i) All Questions in Section-I carry equal Marks.
  - (ii) Attempt any two Questions in Section-I.
  - (iii) Question 5 in Section-II is Compulsory.

## Section – I

1. (a) Define Perfect Competition. Explain the short run equilibrium of firm under Perfect Competition with diagrams. (10)  
(b) Discuss the features of Perfect competition. (10)
2. (a) Define Monopolistic competition. Explain the Short run equilibrium of firm in Monopolistic competition. (10)  
(b) Define Price discrimination. When it is possible and profitable ? Explain. (10)
3. (a) Explain the characteristics of Oligopoly Market. (10)  
(b) Write a note on Price leadership. (10)
4. (a) Write a note on Break-even Analysis. (10)  
(b) Discuss the Objectives of Pricing policies. (10)

## Section – II

5. MCQs : (any ten) (10)
  1. Which of the following is not an essential condition of pure competition ?  
(a) Absence of transport cost (b) Identical products  
(c) Freedom of entry (d) Large Number of buyers and sellers
  2. Under Perfect competition,  
(a)  $AR=MR$  (b)  $AR>MR$   
(c)  $AR<MR$  (d)  $AR$  is not equal to  $MR$
  3. Under Monopoly the firm gets \_\_\_\_\_ in long run.  
(a) Abnormal Profit (b) Normal Profit  
(c) Loss (d) None of the above



4. Dumping is an example of :  
(a) Personal discrimination (b) Trade discrimination  
(c) Local discrimination (d) Product based discrimination
5. Which formula is used to find out MR based on a given price and value of price elasticity of demand ?  
(a)  $MR=P.E$  (b)  $MR=P(e+1/e)$   
(c)  $MR=P(e-1/e)$  (d)  $MR=p/E$
6. Who developed the concept of Monopolistic competition ?  
(a) Marshall (b) Robinson  
(c) Chamberlin (d) Stigler
7. Monopolistic competition differs from Perfect competition mainly due to  
(a) Easy entry (b) Large numbers of buyers  
(c) Product differentiation (d) None
8. Excess capacity is found in \_\_\_\_\_.  
(a) Perfect competition (b) Monopoly  
(c) Monopolistic competition (d) Duopoly
9. How many models of price leadership are available ?  
(a) 1 (b) 2  
(c) 3 (d) 4
10. The demand curve facing a firm under oligopoly is  
(a) upward sloping (b) horizontal  
(c) indeterminate (d) determinate
11. Rate of pricing is also known as \_\_\_\_\_ pricing.  
(a) Target (b) Peak load  
(c) Skimming (d) None of the above
12. A firm that initiates a change in price under oligopoly market is called  
(a) Price leader (b) Price taker  
(c) Price maker (d) Price setter
13. At Break-even point the firms earn \_\_\_\_\_.  
(a) Normal Profit (b) Loss  
(c) Abnormal profit (d) None of the above
14. Who presented duopoly model of pricing ?  
(a) A. Cournot (b) Paul M. Sweezy  
(c) R.L. Hall (d) C.J. Hitch
15. Which method(s) is/are used to compute the BEP ?  
(a) formula (b) chart  
(c) volume of output (d) All of the given